

Developing Scotland's telecoms infrastructure: investment, regulation and meeting future needs 2nd April 2019

CONDITIONS FOR USE OF TRANSCRIPTS:

This document is intended to provide a timely reference for interested parties who are unable to attend the event to which it refers. Some portions are based on transcripts of proceedings and others consist of text submitted by speakers or authors, and are clearly marked as such. As such, apart from where it is indicated that the text was supplied by the speaker, it has not been possible for the transcript to be checked by speakers and so this portion of the document does not represent a formal record of proceedings. Despite best endeavours by Westminster Forum Projects and its suppliers to ensure accuracy, text based on transcription may contain errors which could alter the intended meaning of any portion of the reported content. Anyone who intends to publicly use or refer to any text based on the transcript should make clear that speakers have not had the opportunity for any corrections, or check first with the speaker in question. If in doubt please contact the forum first.

Contents

<u>About this Publication</u>	3
<u>Agenda</u>	4
<u>Session Chair's opening remarks</u>	
Richard Lyle MSP, Member, Rural Economy and Connectivity Committee (<i>transcript</i>)	6
<u>Government priorities for the telecoms market in Scotland</u>	
Paul Wheelhouse MSP, Minister for Energy, Connectivity and the Islands (<i>transcript</i>)	7
Questions and comments from the floor (<i>transcript</i>)	12
<u>Digital connectivity in Scotland: state of play and next steps</u>	
Fraser McKinlay, Controller of Audit & Director of Performance Audit and Best Value, Audit Scotland (<i>transcript</i>)	16
John Trower, Commissioner, Infrastructure Commission of Scotland (<i>transcript</i>)	18
Questions and comments from the floor (<i>transcript</i>)	21
<u>Supporting key telecoms infrastructure development in Scotland</u>	
Brendan Dick, Chair, Openreach Scotland (<i>transcript</i>)	26
<u>Options for Scotland's telecoms infrastructure: tackling the challenges to development, next steps for investment and the future for innovation, collaboration and site-sharing</u>	
Colin Brown, Director of Build for Scotland, North East and Northern Ireland, Virgin Media (<i>transcript</i>)	29
Fraser Grieve, Member, Rural Commission and Regional Director, SCDI (<i>transcript</i>)	32
Professor Robert Stewart, Principal Partner, 5G RuralFirst (<i>transcript</i>)	34
Paul Morris, Head of Government Affairs and Sustainable Business, Vodafone (<i>text submitted by the speaker</i>)	36
Questions and comments from the floor with Brendan Dick , Chair, Scotland, Openreach (<i>transcript</i>)	38
<u>Session Chair's closing remarks</u>	
Richard Lyle MSP, Member, Rural Economy and Connectivity Committee (<i>transcript</i>)	46
<u>Session Chair's opening remarks</u>	
Rhoda Grant MSP, Shadow Spokesperson for Rural Economy (<i>transcript</i>)	47
<u>Setting the conditions for a forward-facing and effective telecoms market</u>	
Clive Carter, Director of Strategy, Ofcom (<i>text to be submitted by the speaker</i>)	48
<u>Ensuring Scotland's digital infrastructure networks are fit for the future: meeting the needs of businesses and consumers, and supporting innovation</u>	
Matt Yardley, Partner, Analysys Mason (<i>transcript</i>)	49
Alastair Davidson, Director, Wireless Infrastructure Group (<i>transcript</i>)	51
Stuart Mackinnon, External Affairs Manager, Scotland, Federation of Small Businesses (<i>transcript</i>)	53
Questions and comments from the floor with Clive Carter , Director of Strategy, Ofcom (<i>transcript</i>)	55
<u>Developing Scotland's telecoms networks: ensuring effective collaboration and UK Government support</u>	
Melissa Giordano, Deputy Director for Mobile Infrastructure & Spectrum, Department for Digital, Culture, Media and Sport (<i>text to be submitted by the speaker</i>)	61
Questions and comments from the floor (<i>transcript</i>)	64
<u>Session Chair's and Scotland Policy Conferences closing remarks</u>	
Rhoda Grant MSP, Shadow Spokesperson for Rural Economy (<i>transcript</i>)	67
Sean Cudmore, Deputy Editor, Scotland Policy Conferences (<i>transcript</i>)	68
<u>List of Delegates Registered for Seminar</u>	72
<u>Contributor Biographies</u>	

Please be advised that speakers' PowerPoint presentations are included within the transcript itself, just beneath the relevant speaker's text. Please note that not all speakers are able to grant permission for us to include their slides.

About this Publication

This publication reflects proceedings at the Scotland Policy Conferences Keynote Seminar: Developing Scotland's telecoms infrastructure: investment, regulation and meeting future needs held on 2nd April 2019. The views expressed in the articles are those of the named authors, not those of the Forum or the sponsors, apart from their own articles.

Although Scotland Policy Conferences is grateful to all sponsors for the funding on which we depend, participation in events and publications is never conditional on being a sponsor. As well as funding ongoing operations, sponsorship enables the Forum to distribute complimentary copies of publications, and offer complimentary tickets for events, to Government ministers, parliamentarians and officials most involved in policy.

This publication is copyright. Its copying, in whole or in part, is not permitted without the prior written consent of the publishers. However, extracts of the text may be reproduced for academic or review purposes, subject to the conditions of use outlined in the previous page, providing they are accurate, are not used in a misleading context and the author, their organisation and the Scotland Policy Conferences are acknowledged. We would also appreciate being informed.

Scotland Policy Conferences

UK Headquarters
4 Bracknell Beeches
Old Bracknell Lane West
Bracknell
Berkshire RG12 7BW

T: 01344 864796
F: 01344 420121
publications@westminsterforumprojects.co.uk

Directors

Peter van Gelder
Chris Whitehouse